

# Leading others

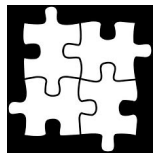
At work, it is possible to become eligible for a function where we have to lead other people. In order to be respected by old & new colleagues, the boss, the customers, the partners, the suppliers and the rest of the company, it is imperative to have the correct mindset and the right tools.

## What is in it for me in this workshop?

- 🎤 Virtuous Circle of Performance
- 🎤 Variables impacting performance and satisfaction
- 🎤 Handling team members based on competencies and commitment
- 🎤 Learning process
- 🎤 Building credibility as a Leader
- 🎤 Using a model to develop people



Understand



Integrate



Practise

# Leading others - Agenda

## DAY I

- 📌 Virtuous circle of Performance
- 📌 Variables depending on the context
- 📌 Four Development Levels with descriptors
- 📌 Needs associated to each development level
- 📌 The ideal Boss
- 📌 What is a Leadership style?
- 📌 Four Leadership Styles
- 📌 Putting everything together
- 📌 Mismatching styles



Subgroup Discussions



Role Plays/ Exercises



Tools, Models, Methods



Illustrative Videos



Role Plays/ Exercises