

Wise and Intelligent with Emotions

From time to time, feeling angry, sad, anxious, surprised, disgusted, or happy, etc., at work or outside of work, falls within the daily routine. But when emotions escape from our control, reach others and cause damages, we all bear the consequences. As the price to

What is in it for me in this workshop?

- Developing a sense of empathy
- Working to create a relevant climate for performance
- Diagnosing the spectrum of common emotions
- Analysing what triggers them
- Focusing on strengths and knowing limits
- Proactively looking for others's feedback









Wise and Intelligent with Emotions - Agenda

DAY I

- Fig. The Goleman Model
- Twelve abilities organised in four Clusters
- Basic Emotions: triggers and usefulness



- 4 levels of Communication
- Anger and Fears



- Self-fulfilling Prophecy
- Reformulating negative statements







DAY 2

- Bad Listening Habits
- Active Listening
- Empathy
- Mirroring
- Principles of influence
- Conflict Triggers
- Resolving Conflicts
- Result Orientation
- Collaboration



